

Grow by Mastering Selling Skills



Shiv Khera
International bestselling author of 9 Million copies sold

3 Day Prog.

Increase Sales - Gain and Retain Customers

Overcome resistance, build trust and close more sales

TURN NOs INTO YESes

- Establish rapport and make powerful presentations
- Gain confidence and build customer loyalty
- Distinguish between transactional and relationship selling
- Learn to become a good negotiator and handle objections effectively
- Learn the power of persuasion and outsell your competition
- Learn three powerful reasons that make you different
- Learn the DO's and DON'Ts of professional selling

UNLEASH YOUR POTENTIAL

- Increase Sales by identifying buying motives and selling opportunities
- Meet and exceed customers' expectations

WHO SHOULD ATTEND

- Those who want to grow professionally by making selling as their career or veterans who want to sharpen their Skills and excel in Selling.

[View Synopsis Video](#)

TOPICS COVERED:

- Prospecting & Presentation
- Uncovering Needs
- Providing Solutions
- Objection Handling
- Closing
- Negotiation Skills
- Relationship Building

Methodology

This program is very effective with real life examples, discussion, exercises and simulation. It will help you develop an action plan. **Upon completion, participants shall be able to overcome resistance, build trust and close more sales.**

CORPORATE ADVANTAGE

- ***Early Bird Benefit:** For investments received 10 days prior to program dates
- Investments are subject to change without notice
- Enroll 5 Participants and get the 6th Complimentary

COVID protocols will be followed

"100% return on my investment is an understatement"

MS. LINDA BAKER

CPA, NJ, USA

Investment (per participant)

Early Bird	₹ 175,000 + GST (10 Days before the program)
Regular	₹ 195,000 + GST

The saddest words in life are "I should have"

[Enroll Now](#)

Coming Soon!

"Personalized Program - Limited Participation" For details and enrollments, please

"I applied the principles that I learnt at your program, resulting sky rocketing my sales by 110% within a period of 12 months."

Hemal Patel
Director
Tripcon Engineering

"My issued business went from £10,000 in 2013 to £120,000 in 2014 after I imbibed the selling skills imparted by Mr. Khera."

Vivek Bhandari
Consultant
Devere Group

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